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CLIENT COMMAND[®] RANKED ON 2018 TOP COMPANY CULTURES LIST PRESENTED BY *ENTREPRENEUR* AND ENERGAGE

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Adds National Recognition As High Performing Work Culture to List of 2018 Accolades

Cumming, GA (October 29, 2018) – <u>Client Command®</u>, was recently ranked on *Entrepreneur's* Top Company Cultures list, a comprehensive ranking of U.S.-based businesses exhibiting high-performance cultures created in partnership with employee engagement platform and service provider Energage. The Top Company Cultures list has placed Client Command as the 16th in the Small Company category.

What an honor to be recognized by Entrepreneur as a high-performing culture," said Charles Darwin, COO of Client Command. "Client Command is committed to helping employees, clients, and the industry reach their greatest potential. Our company values fuel every interaction we have with our co-workers, our customers and the partners who help us offer cutting edge technology that advances the automotive industry. We trust that staying committed to values such as results, innovation, service and professionalism will continue to drive our company and help our employees perform at their highest levels."

Client Command was recognized for creating an exceptional culture that drives employee engagement, exceeds employee expectations and directly impacts company success.

"Great company cultures don't happen by accident. They happen because leaders understand how to create excellent working environments, and how to make everyone share the same mission," says Jason Feifer, editor in chief of *Entrepreneur* magazine. "Our 2018 Top Company Cultures list is a great celebration of companies that are doing it right, and should serve as inspiration for everyone who leads a team."

The full list, presenting a total of 150 companies categorized as small, midsize or large companies—with 74 or fewer employees, 75-299 employees and more than 300 employees respectively— is available on Entrepreneur.com. Core insights, behaviors and attributes that have helped to shape the high-

performing cultures presented by the top companies are shared alongside practices to help other companies develop their own workplace environments.

"Becoming a Top Company Cultures winner isn't something an organization can buy," said Doug Claffey, CEO of Energage. "It's an achievement organizations have to work for. Based on our decade of research, we have come to view workplace culture is the only remaining sustainable competitive business advantage. Great strategies can be copied, but culture cannot."

Employees took online surveys, and the honorees were determined and ranked based solely on their survey feedback scores. Each company was measured in response to 24 questions on subject matters such as connection, alignment, effectiveness, leadership and management, as well as basics such as pay, benefits and flexibility.

To be considered for the ranking, the companies must have had at least 35 employees, have been founded before Jan. 1, 2016, must be founder led (at least 10% ownership of the company), and be headquartered in the U.S. There was no cost to participate in the survey. Individual employee responses were anonymous.

To view Client Command in the full ranking, visit entm.ag/TopCultures

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About Client Command:

Client Command[®] is the automotive industry leader for knowing and engaging the Active Shopper[™]. The company's patent-pending AI-powered technology delivers the most precise audience identification, matching real-time online shopping behavior with Active Shopper identity. Client Command's ability to know more about consumers fuels personalized marketing solutions with a proven track record of increasing a dealership's ability to conquest new and retain existing customers. For more information, visit clientcommand.com

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Launching summer 2018, GreenEntrepreneur.com will focus on the entrepreneurship, business, technology and lifestyle aspects of the burgeoning cannabis industry.

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About Energage

We are an HR Technology company based in Exton, PA. Our employee engagement platform combines HR technology, reliable insights, and expert guidance to transform your workplace. Our 14 million employee survey responses gathered over more than a decade offer insights into clear next steps for you to develop an employee-centric approach to success.